



9 Months Results Presentation

December 14, 2010

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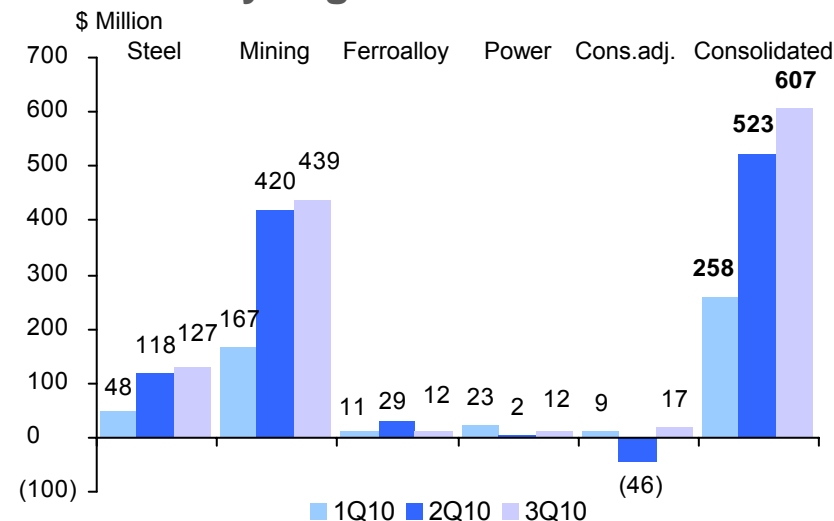
Financial Highlights

Segments Overview

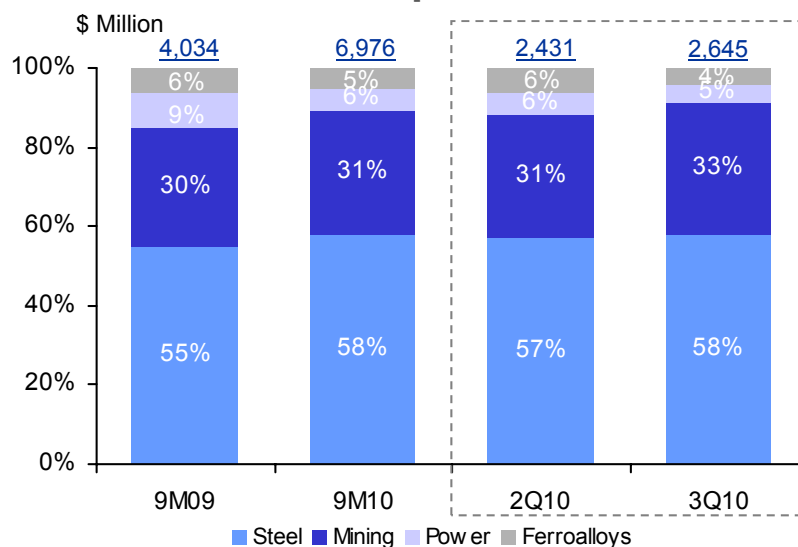


- Steel and mining performance leads the 9% growth in consolidated Revenue in 3Q10
- Gross margin up to 39% of the Revenue in 3Q10
- EBITDA⁽¹⁾ up 16% q-o-q to \$607 mn
- EBITDA⁽¹⁾ improved to 23% of the Revenue in 3Q10
- Net Income – up 9x q-o-q to \$341 mn

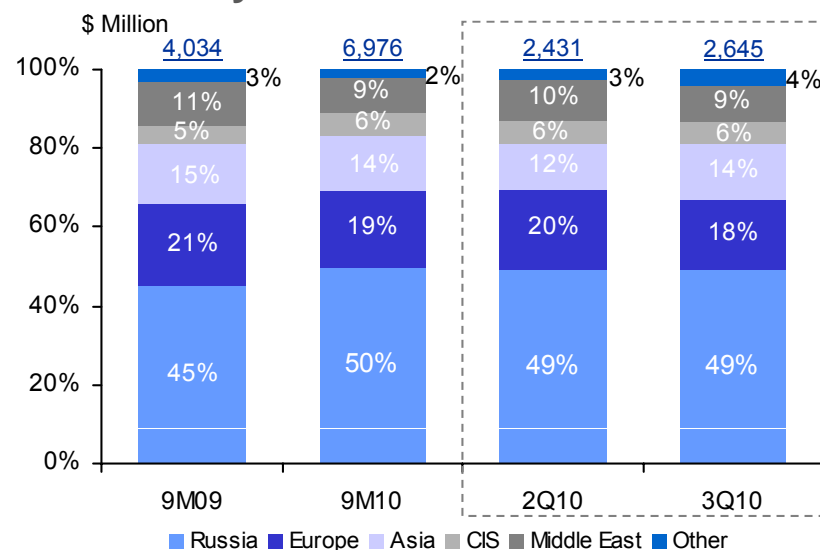
EBITDA⁽¹⁾ by segments



Revenue from third parties



Revenue by market



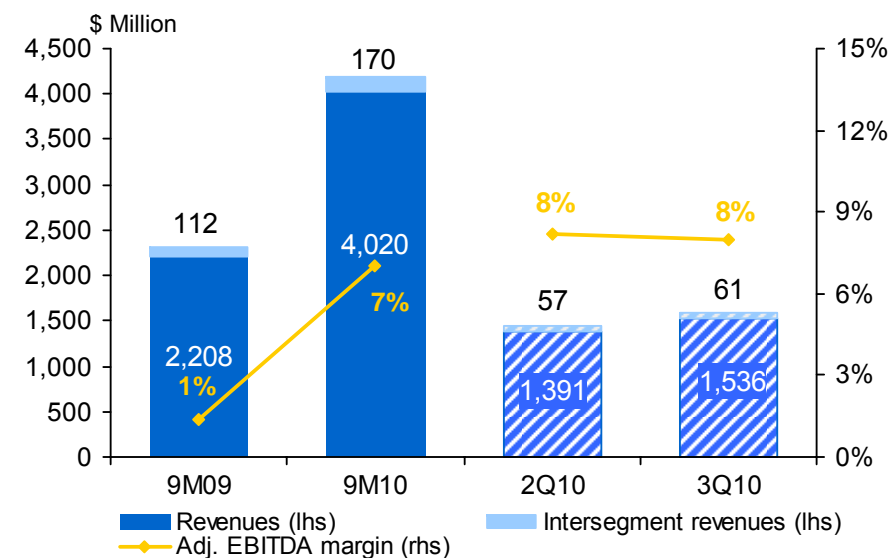
⁽¹⁾ Adjusted EBITDA represents EBITDA adjusted by forex gain/loss, interest income and gain/loss from remeasurement of contingent liabilities at fair value

Steel Segment Performance

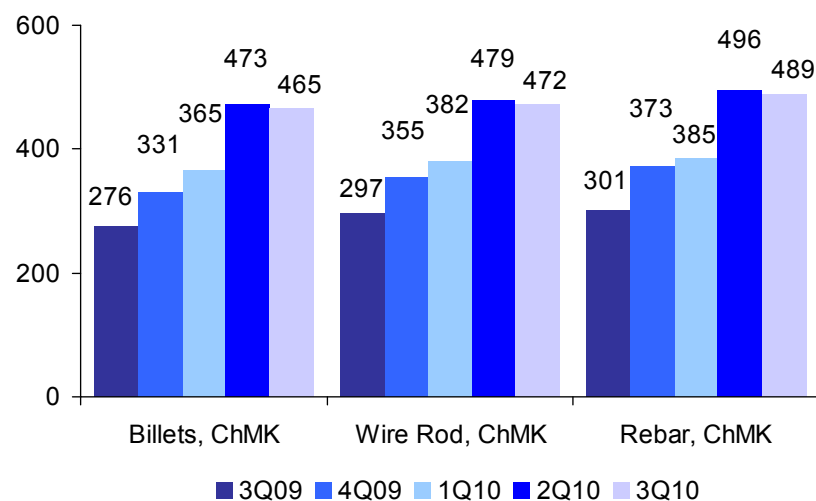


- Segment's Revenue grew 10% to \$1.6 bn in 3Q10
- Cash costs kept under control
- Administrative expenses decreased by 17% q-o-q – or 3% of the Revenue
- Positive Net results of \$55 mn in 3Q10
- EBITDA⁽¹⁾ grew 8% to \$127 mn in 3Q10

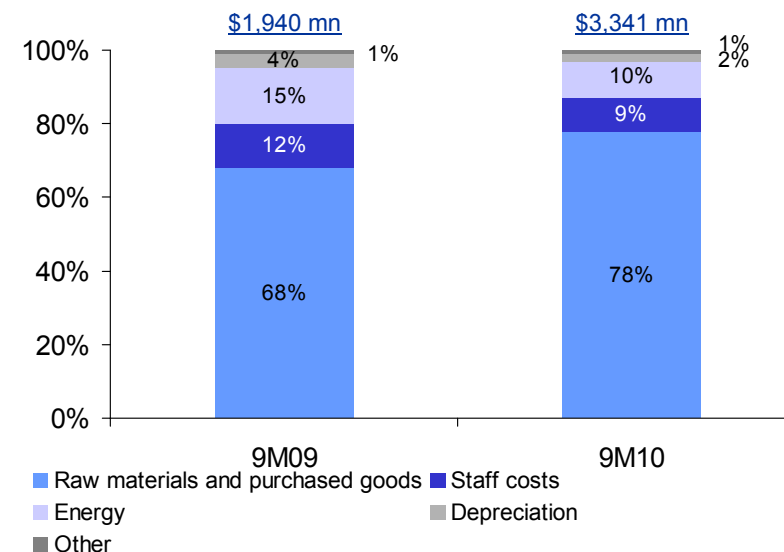
Revenue, EBITDA⁽¹⁾



Cash costs, US\$/tonne



COS structure



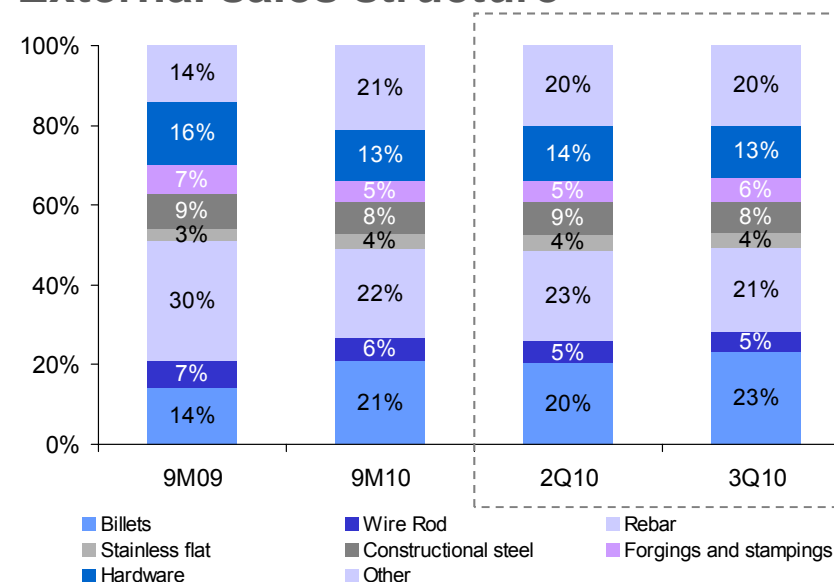
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Steel Segment Performance

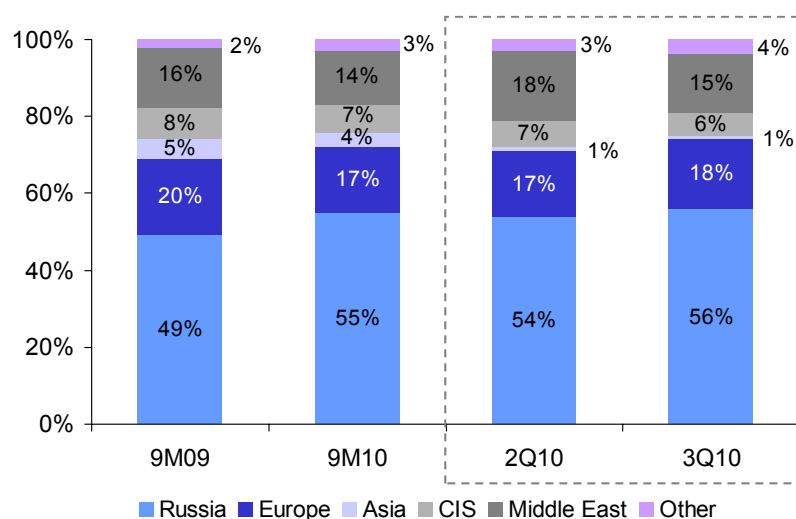


- Flat prices across all main products q-o-q
- MSG's sales reached \$570 mn and stock turnover ratio improved to 2 months in 3Q10
- 28% of Segment's Revenue generated by resale operations
- Sales mix helps to benefit from markets trends

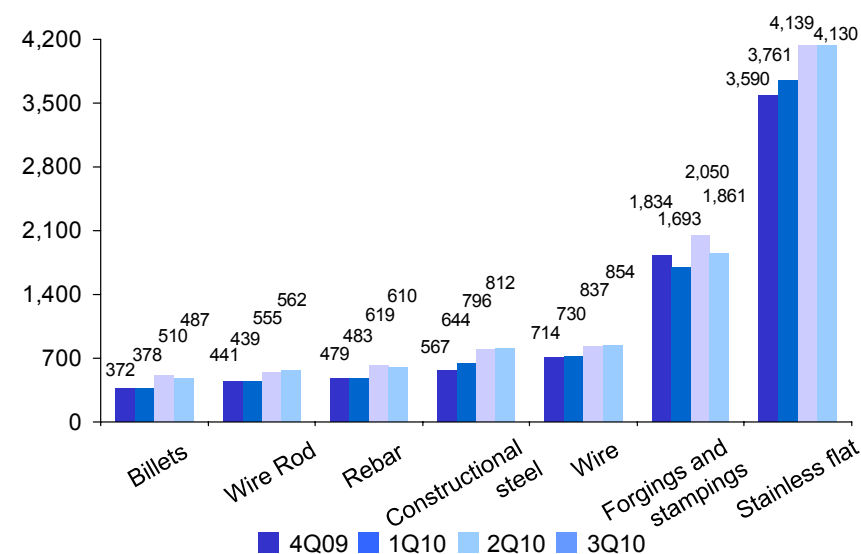
External sales structure



Revenue breakdown by region



Average sales prices FCA, US\$/tonne



Mining Segment Performance

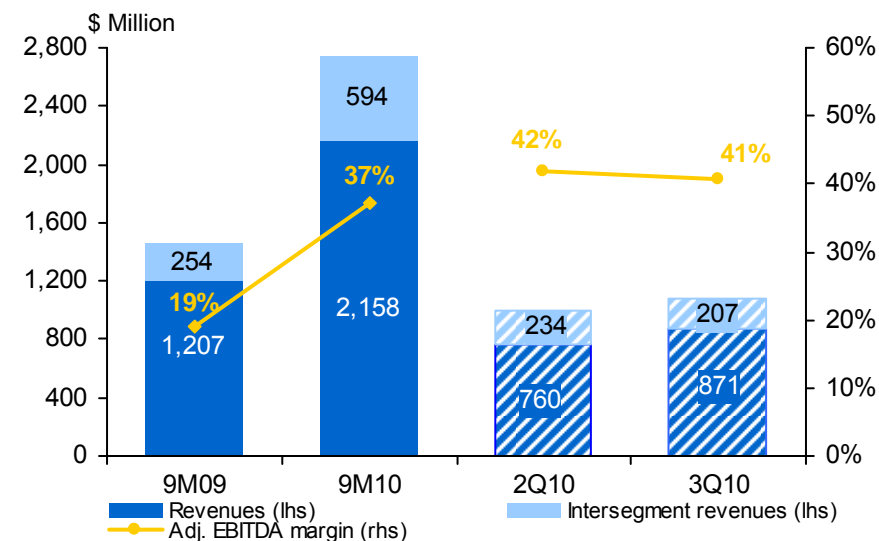


Continuing improvement in financial results:

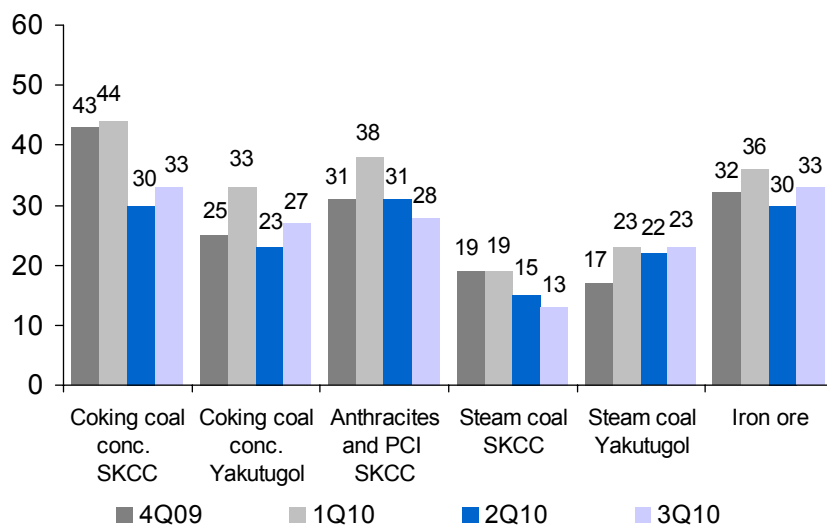
- Revenue up 15% q-o-q
- EBITDA⁽¹⁾ up 5%, EBITDA⁽¹⁾ margin at 41% in 3Q10
- Net profit up 97% q-o-q

Cash costs reflect seasonal factors

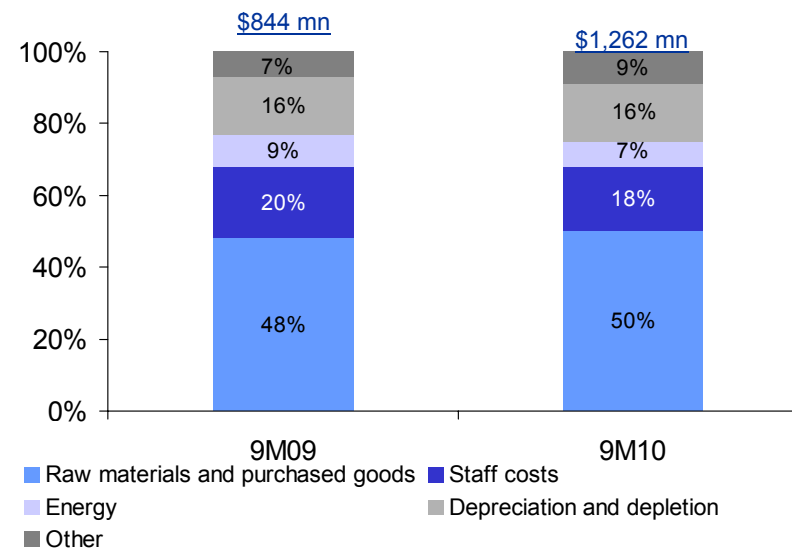
Revenue, EBITDA⁽¹⁾



Cash costs, US\$/tonne



COS structure



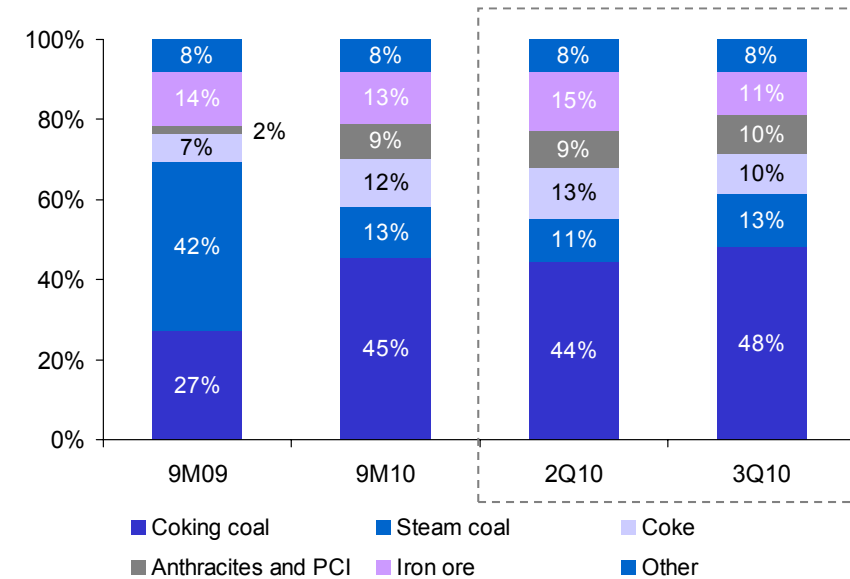
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Mining Segment Performance

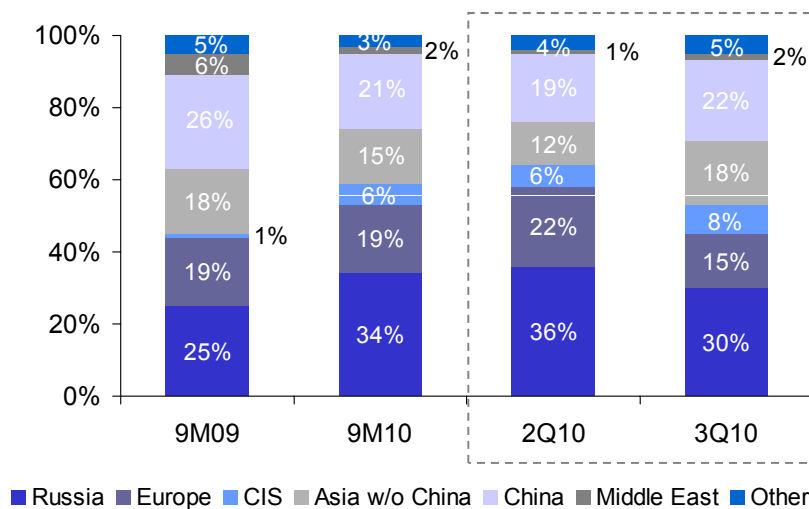


- ➔ Prices for all major products follow market trends
- ➔ Coking coal sales reached 48% of Segment's Revenue in 3Q10
- ➔ Sales of PCI and anthracite up 24% q-o-q
- ➔ Sales in Asia generate 40% of Segment's Revenue

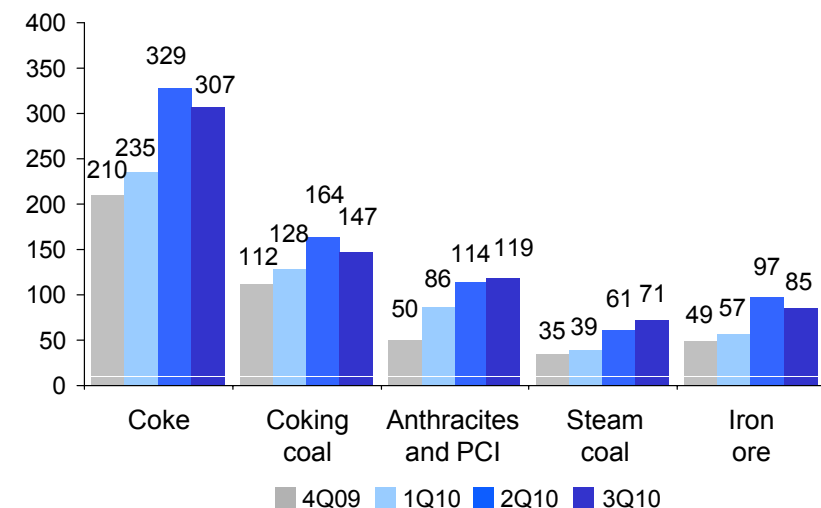
External sales structure



Revenue breakdown by region



Average sales prices FCA, US\$/tonne

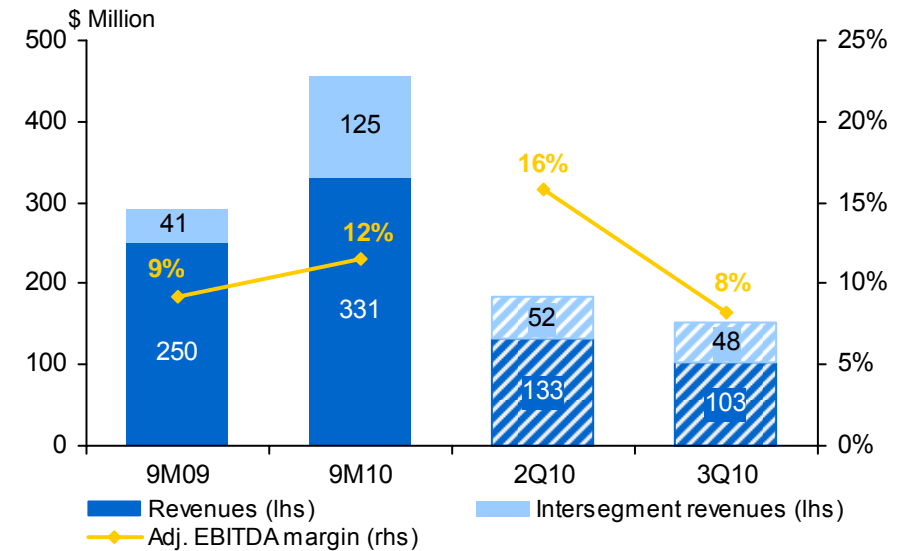


Ferroalloys Segment Performance

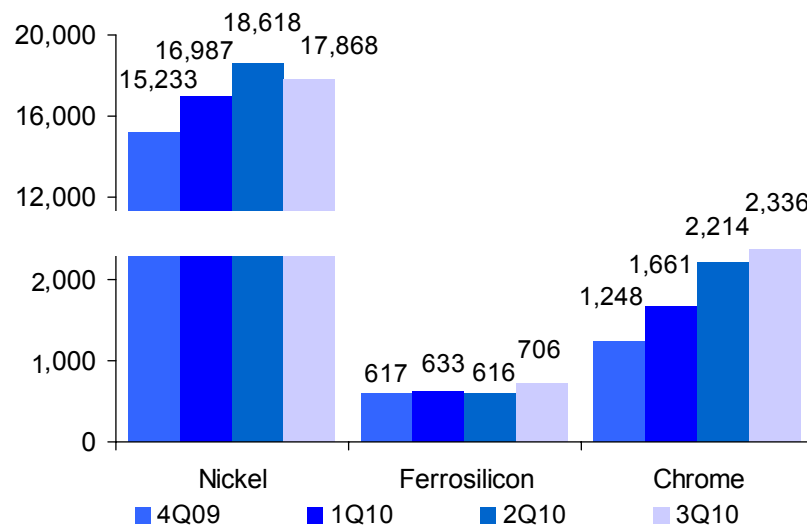


- ➔ Intersegment sales share of 32% in 3Q10 is supported by stable ferroalloys consumption in steel production
- ➔ Cr and FeSi cash cost grew on the back of rising power tariffs, Ni cash cost down on lower coke prices
- ➔ Operating expenses down to 9% of Revenue
- ➔ EBITDA⁽¹⁾ up 2x to \$52 mn y-o-y

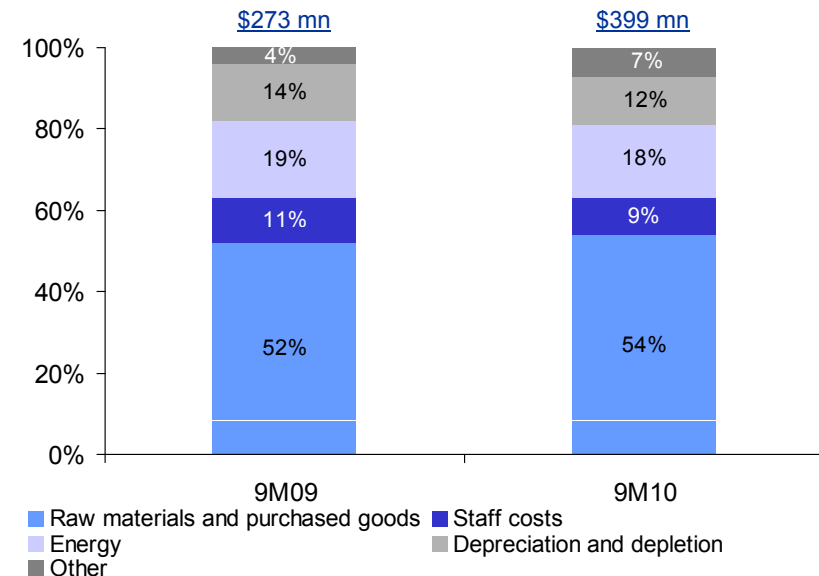
Revenue, EBITDA⁽¹⁾



Cash costs, US\$/tonne



COS structure



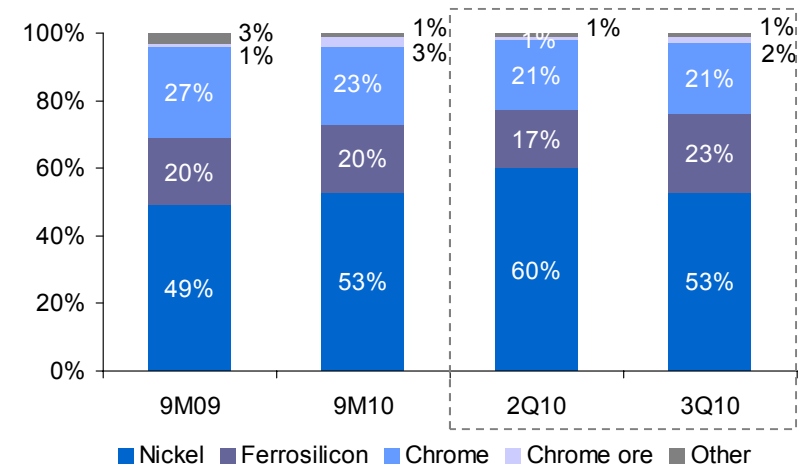
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Ferroalloys Segment Performance

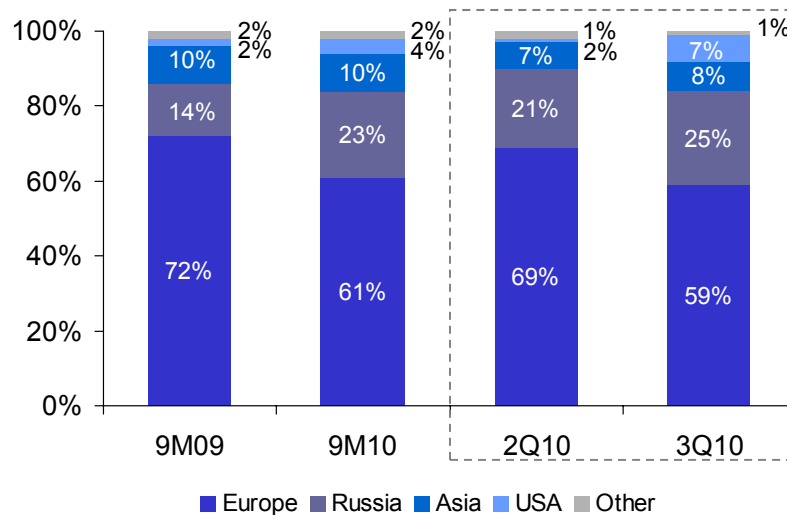


- Ferroalloys prices followed market trends in 3Q10:
 - Ni down 9%
 - FeSi down 4%
 - Cr down 7%
- Share of FeSi grew to 23% of Revenue in 3Q10
- Sales to Russia increased due to better pricing environment

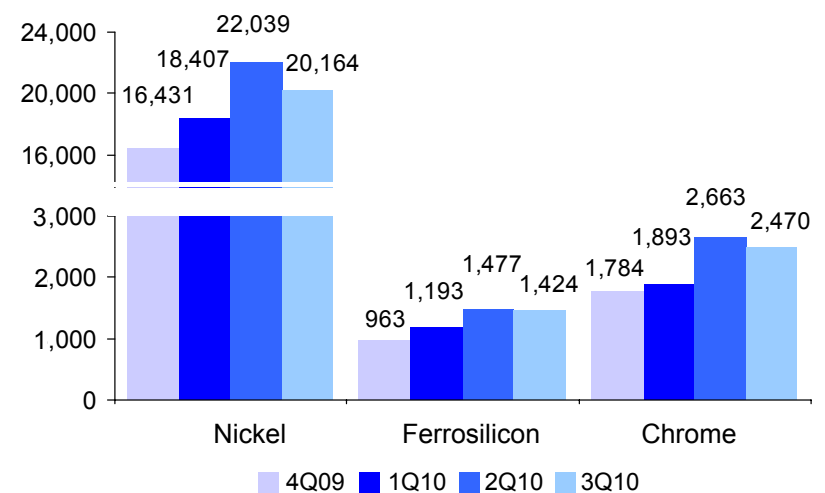
External sales structure



Revenue breakdown by region



Average sales prices FCA, US\$/tonne

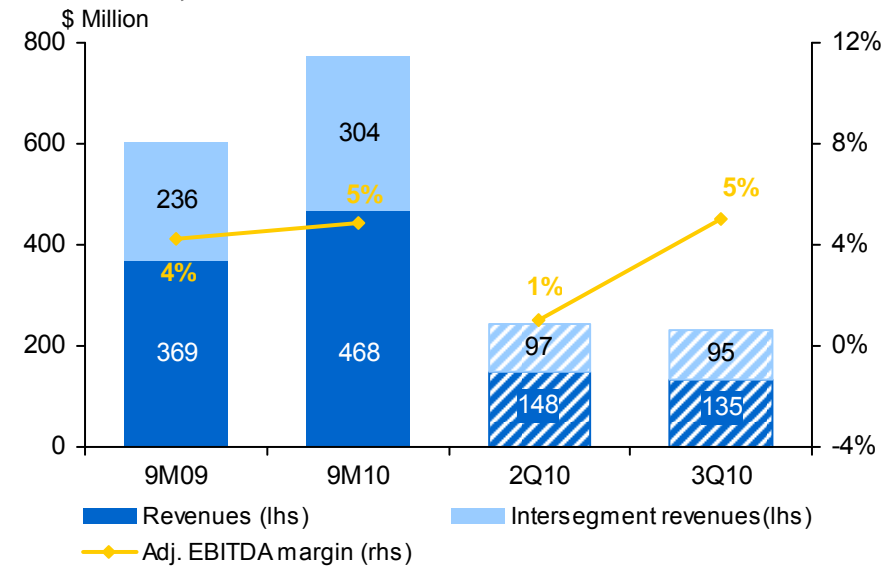


Power Segment Performance

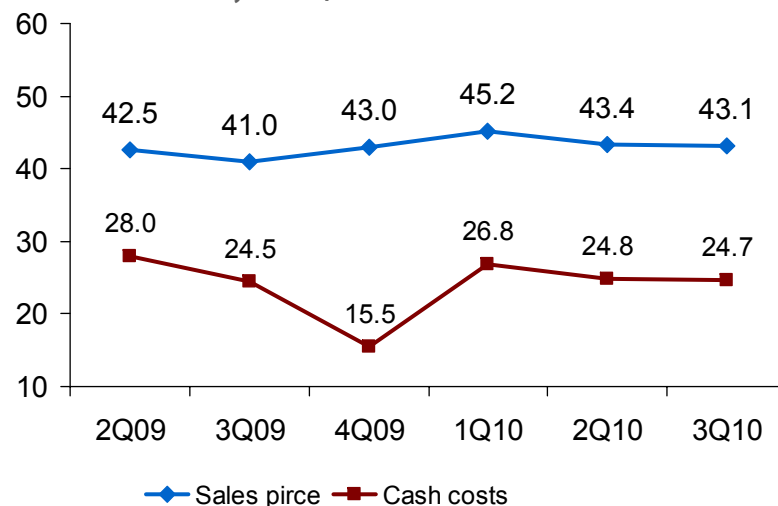


- Segment's sales decrease 6% q-o-q due to seasonal factors
- Falling operating expenses led to an operating profit in 3Q10
- Over 4x growth in EBITDA⁽¹⁾ in 3Q10
- Positive Net result of \$3 mn in 3Q10

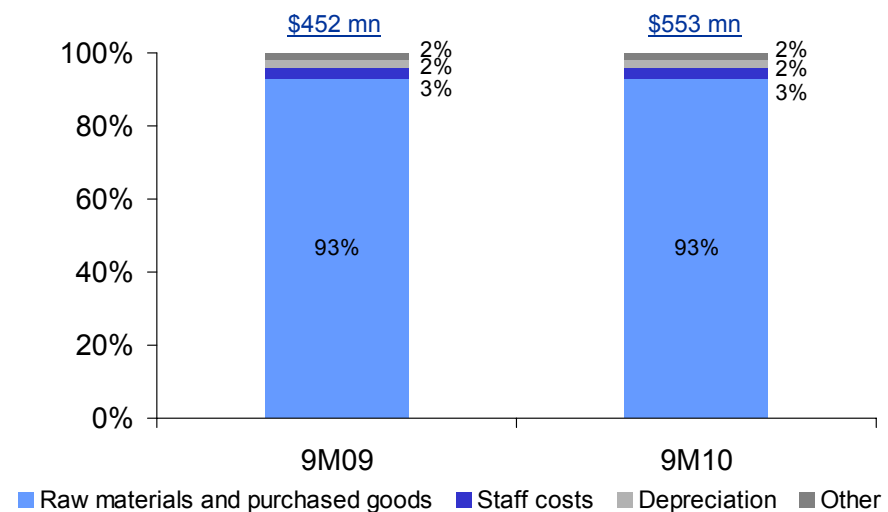
Revenue, EBITDA⁽¹⁾



Average electricity sales prices and cash costs, US\$/MWh



COS structure



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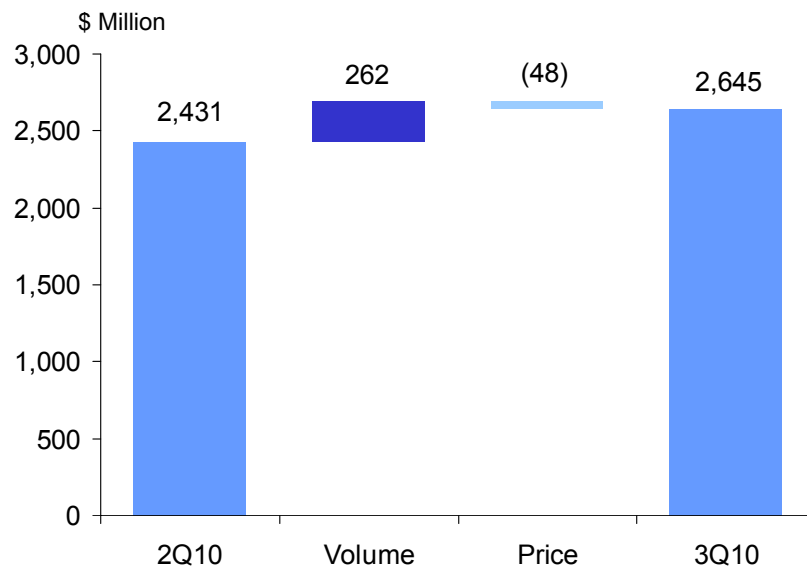
Improving Financial Performance



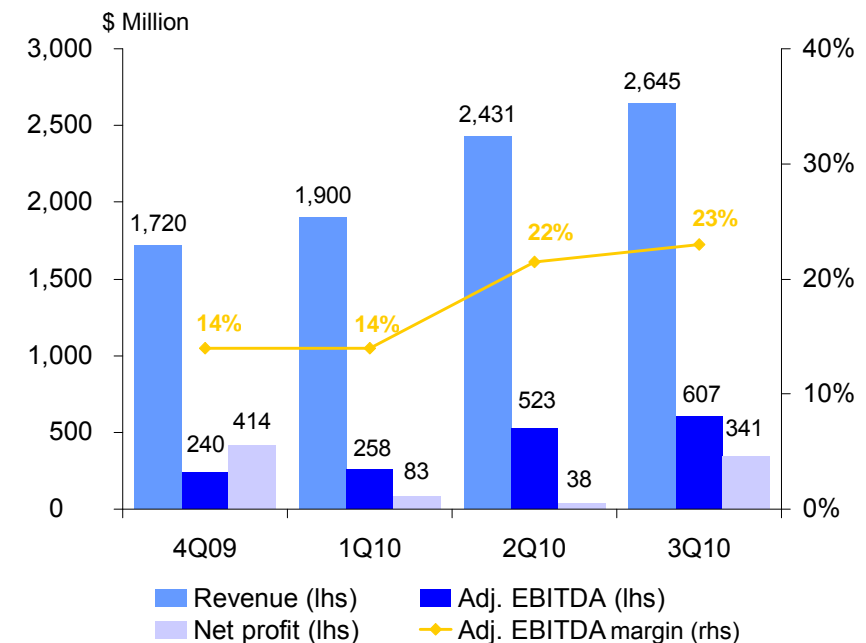
➤ Sensible improvement in 3Q10 financial performance q-o-q:

- 9% growth in Revenue to \$2.6 bn
- 10% growth in Gross Income to \$1.0 bn
- 18% growth in Operating Income to \$481 mn
- 9x increase in Net Income to \$341 mn
- 16% growth in EBITDA⁽¹⁾ to \$607 mn

Revenue Dynamics



Revenue, EBITDA⁽¹⁾ and Net profit



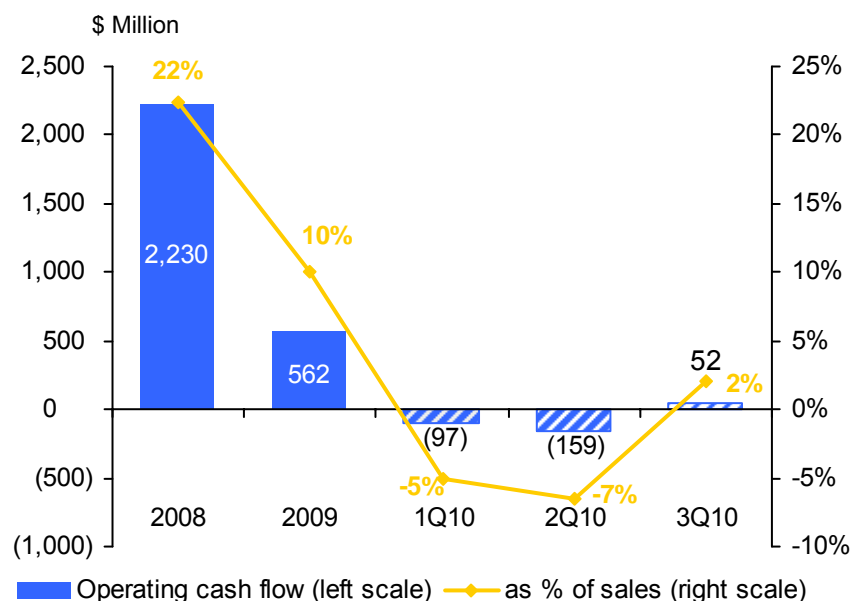
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Cash Generation Capacity

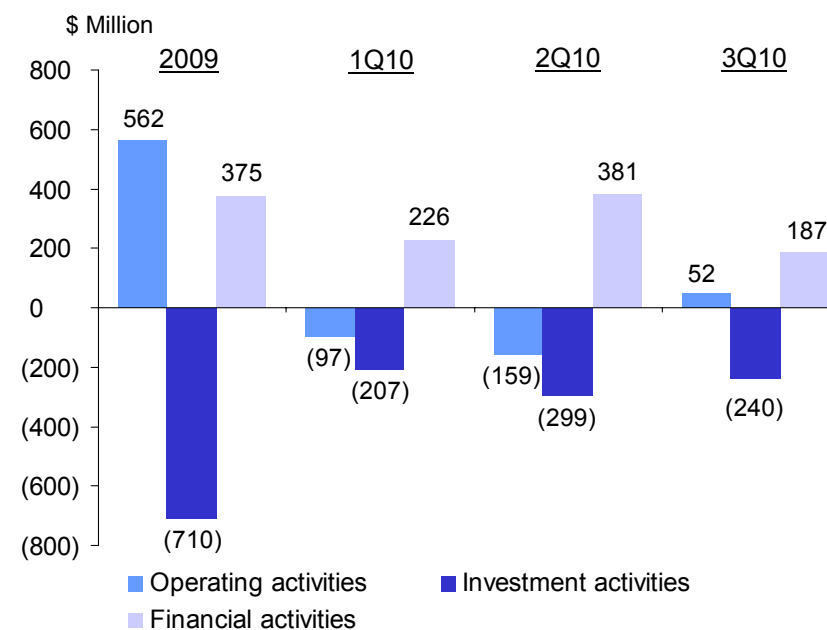


- ➔ Turnaround in Operating CF: \$52 mn after reinvestment of \$338 mn in working capital in 3Q10 to facilitate growth of sales
- ➔ Improved economics and liquidity helped to control Net Debt and progress with main investment projects
- ➔ \$282 mn cash balance as of September 30, 2010

Operating cash flow

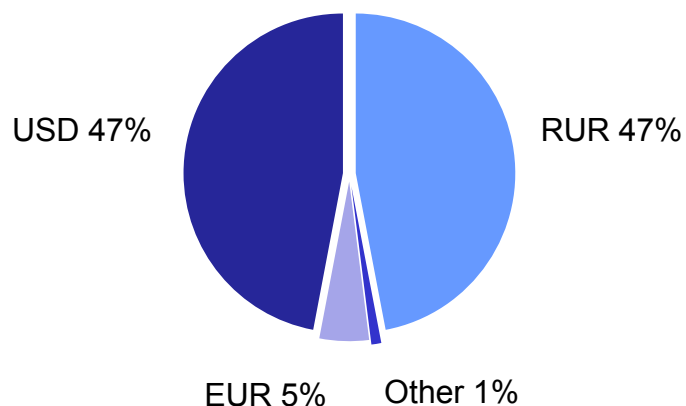


Net Cash Flow



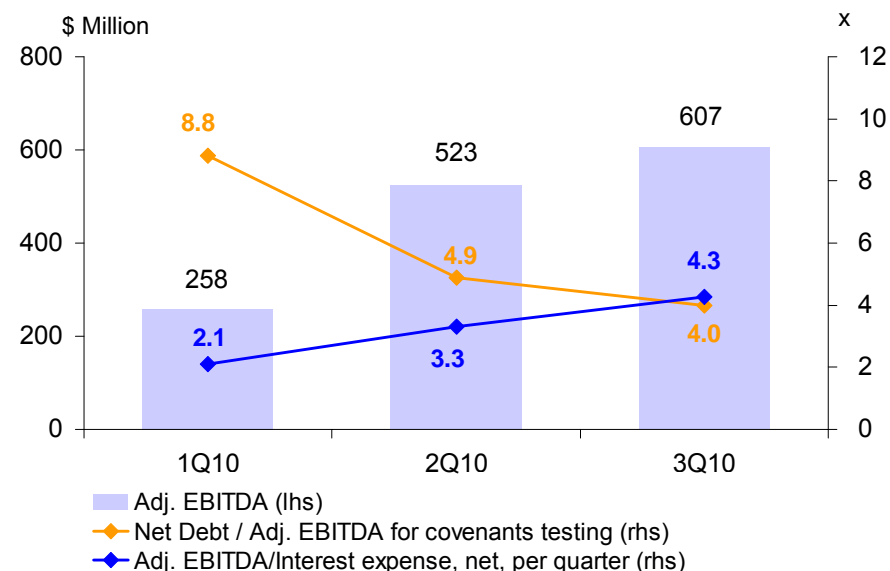
- ➔ \$607 mn of short-term debt reclassified to long-term upon a successful refinancing of a syndicated facility in September 2010
- ➔ \$1.8 bn of unutilized committed short-term and long-term facilities as of December 1, 2010
- ➔ Working capital requirements fully covered with existing loan commitments in 2010

Debt profile as at December 1, 2010

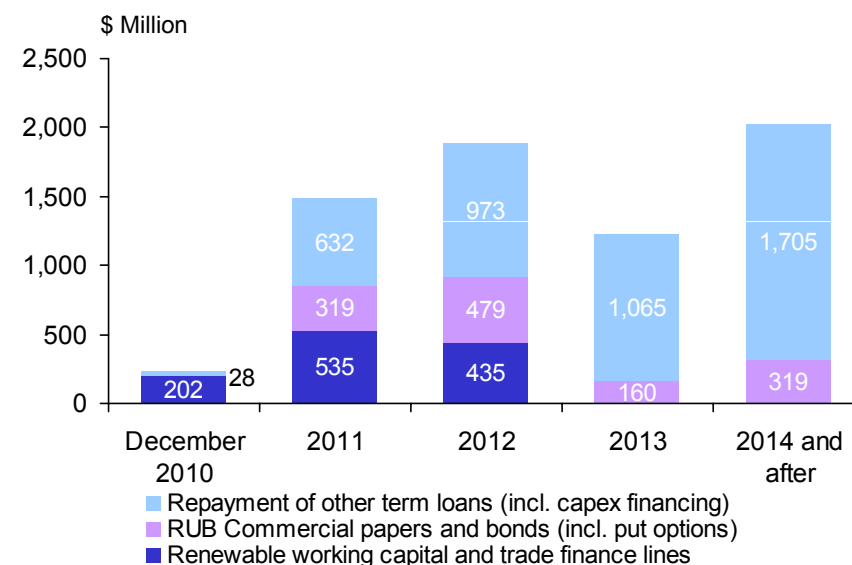


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Financial ratios



Loans repayment schedule as at Dec. 1, 2010



Financial Results Overview



US\$ million unless otherwise stated	3Q10	2Q10	Change, %
Revenue	2,645	2,431	9%
Cost of sales	(1,623)	(1,504)	8%
Gross margin	38.7%	38.1%	
Operating profit	481	408	18%
Operating margin	18.2%	16.8%	
Adjusted EBITDA⁽¹⁾	607	523	16%
Adjusted EBITDA⁽¹⁾ margin	23.0%	21.5%	
Net Income	341	38	793%
Net Income margin	12.9%	1.6%	
Sales volumes⁽²⁾, '000 tonnes			
Mining segment	5,764	4,852	19%
Steel segment	1,968	1,724	14%

⁽¹⁾ Adjusted EBITDA represents EBTIDA adjusted by forex gain/loss, interest income and gain/loss from remeasurement of contingent liabilities at fair value

⁽²⁾ Includes sales to the external customers only