

# **Debt Restructuring**

*Materials for EGM to be held on March 4<sup>th</sup>, 2016*

**February 2016**

# Disclaimer



This presentation does not constitute or form part of and should not be construed as, an offer to sell or issue or the solicitation of an offer to buy or acquire securities of Mechel OAO (Mechel) or any of its subsidiaries in any jurisdiction or an inducement to enter into investment activity. No part of this presentation, nor the fact of its distribution, should form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever. Any purchase of securities should be made solely on the basis of information Mechel files from time to time with the U.S. Securities and Exchange Commission. No representation, warranty or undertaking, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or the opinions contained herein. None of the Mechel or any of its affiliates, advisors or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with the presentation.

This presentation may contain projections or other forward-looking statements regarding future events or the future financial performance of Mechel, as defined in the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. We wish to caution you that these statements are only predictions and that actual events or results may differ materially. We do not intend to update these statements. We refer you to the documents Mechel files from time to time with the U.S. Securities and Exchange Commission, including our Form 20-F. These documents contain and identify important factors, including those contained in the section captioned “Risk Factors” and “Cautionary Note Regarding Forward-Looking Statements” in our Form 20-F, that could cause the actual results to differ materially from those contained in our projections or forward-looking statements, including, among others, the achievement of anticipated levels of profitability, growth, cost and synergy of our recent acquisitions, the impact of competitive pricing, the ability to obtain necessary regulatory approvals and licenses, the impact of developments in the Russian economic, political and legal environment, volatility in stock markets or in the price of our shares or ADRs, financial risk management and the impact of general business and global economic conditions.

The information and opinions contained in this document are provided as at the date of this presentation and are subject to change without notice.

## Introduction



- In 2014, as a result of deteriorating market conditions, Mechel defaulted on its debt obligations.
- Throughout 2014-2015, the Company held intensive negotiations with its creditors on debt restructuring.
- Strong market positions, cash cost control and launch of the main investment projects together with ruble devaluation allowed the Company to improve its financial standing in 2015 and arrive at a comprehensive solution in restructuring talks by the beginning of 2016.
- In order for it to come into force, the restructuring is subject to approval in the form of four separate related-party transactions, as qualified as such by Russian legislation. As the controlling shareholders are not eligible to vote on related-party transactions, it is up to the disinterested shareholders to approve these transactions by simple majority. **Therefore, completion of the restructuring is fully dependent upon the vote of disinterested shareholders.**

# Debt Restructuring Goals and Objectives



## Successful debt restructuring will:

- address current liquidity issues,
- extend debt maturities,
- lower interest payments,
- eliminate significant portion of accrued penalties and fines,
- allow management to focus on operational performance and shareholder value creation.

## Debt to be restructured amounts to \$5.1bn (80% of total debt) and includes only the largest creditors:

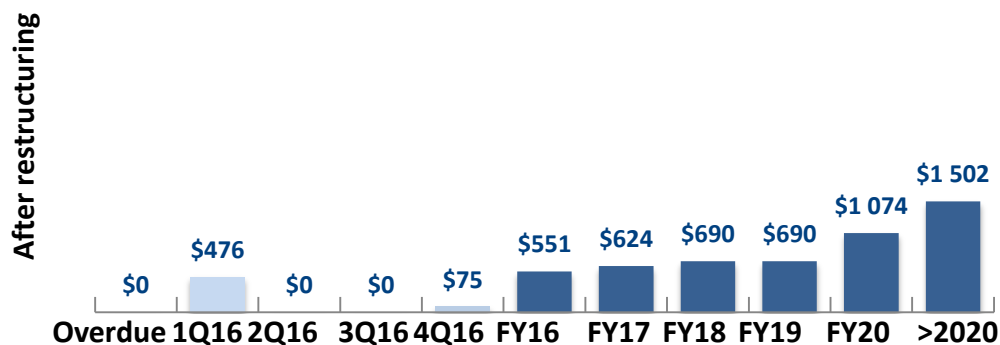
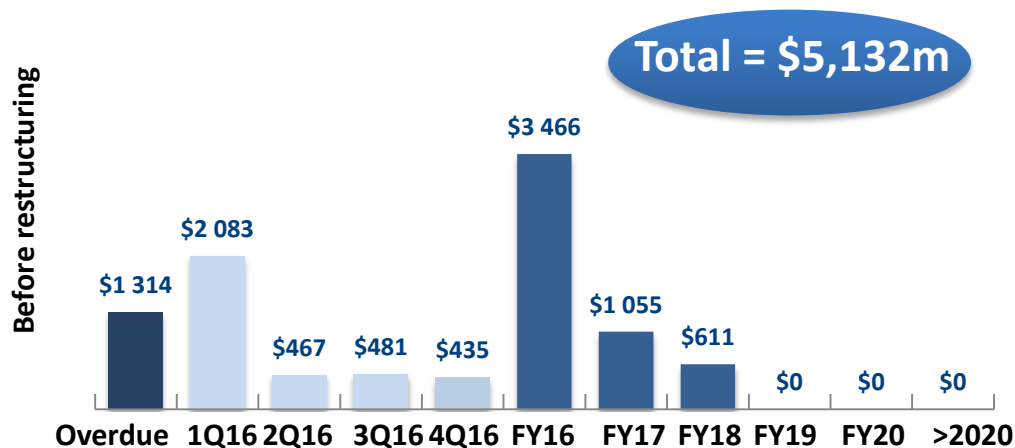
- Sberbank (\$1,267m),
- Gazprombank (\$1,793m),
- VTB (\$1,068m),
- Syndicate of International banks (\$1,004m).

Hereinafter, the current restructuring relates to the abovementioned banks only. All debt parameters are as of Sept. 30, 2015. Applicable exchange rate: RUR 66.24 / \$1.

***Following slides demonstrate general terms of restructuring and debt repayment profile improvement.***

# Restructuring will extend debt maturity

Debt repayment profile, \$ m



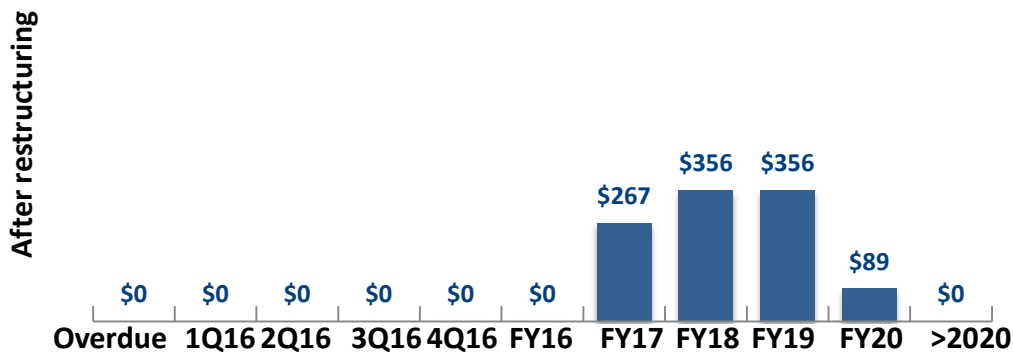
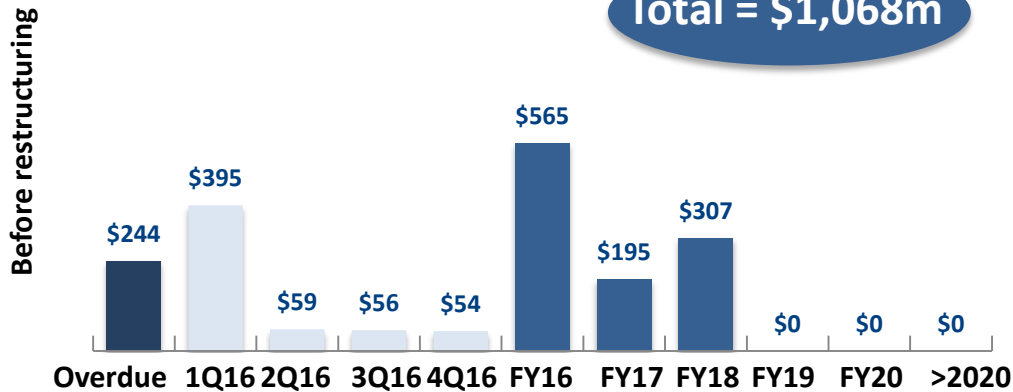
## Debt Restructuring Terms:

- Tenure
  - Repayment extends up to 2017-2022\*
- Currency
  - Full conversion of the Gazprombank and VTB loans into rubles
  - Ruble portion of the debt up from 35% to 60%
- Interest rates
  - Rates tied to LIBOR and CBR Key rate instead of highly volatile MosPrime rate
  - Ruble interest payments down to 8.75% from current 12.5%-14.5% due to partial interest capitalization
- Penalties and fines
  - Banks agree to waive significant portion of accrued penalties and fines

\* Subject to fulfillment of subsequent conditions

Debt repayment profile, \$ m

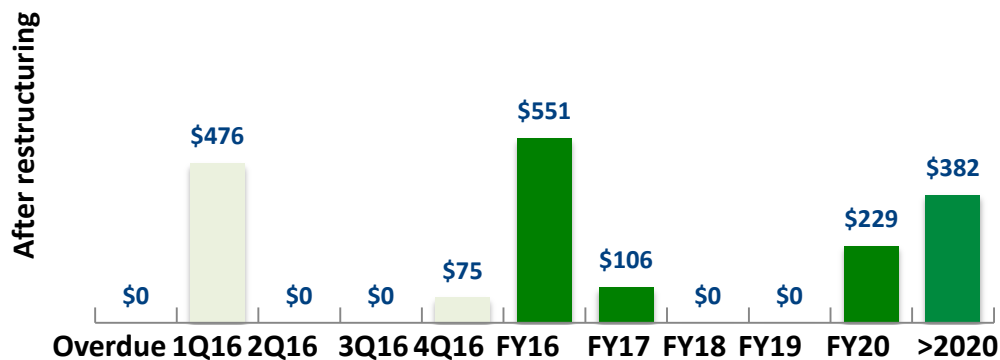
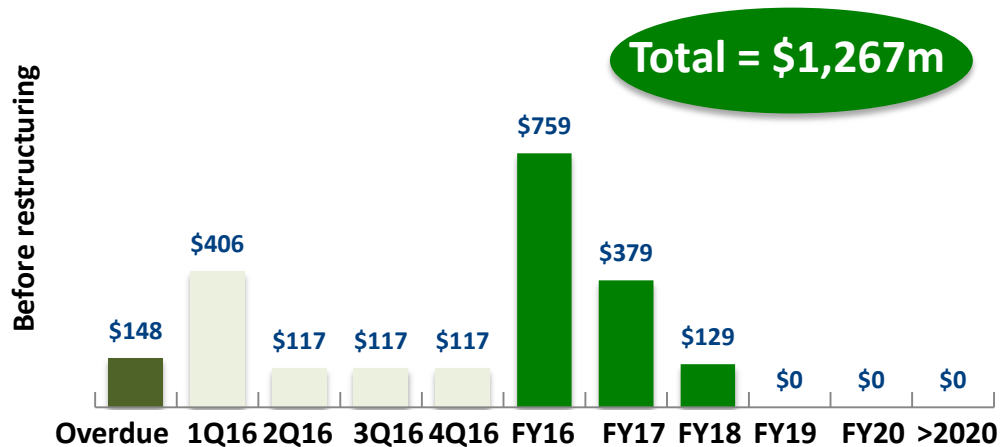
**Total = \$1,068m**



### Debt Restructuring Terms:

- Tenure
  - 1-year grace period; extension of grace period up to 4 years under discussion
  - 4-year repayment
- Currency and Interest rate
  - CBR key rate + 2.35% until January 6<sup>th</sup>, 2018
  - CBR key rate + 2.99% thereafter
- Security package
  - Property and Equipment
  - Shares of major subsidiaries
  - Suretyships of operating subsidiaries

Debt repayment profile, \$ m

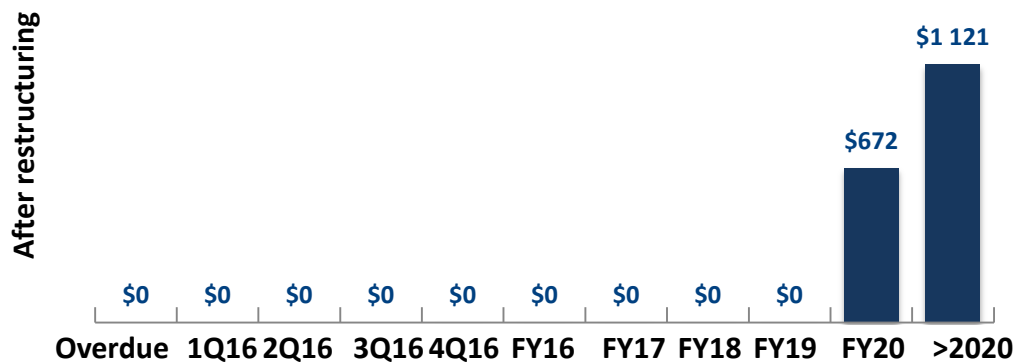
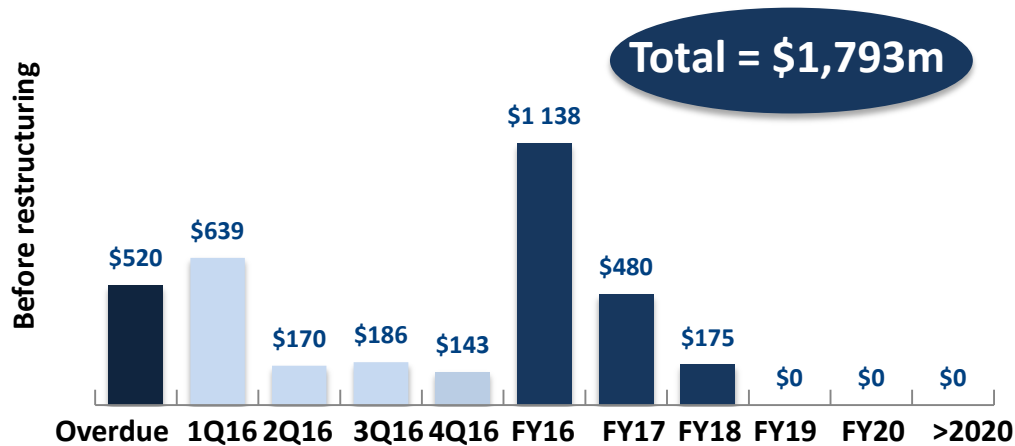


### Debt Restructuring Terms:

- Tenure
  - Pre-agreed fixed payments in 2016-2017
  - 4-year grace period \*
  - 3-year repayment
- Currency and Interest rate
  - In rubles: CBR key rate + 1.5%\*, but no less than 8.75%
  - In dollars: LIBOR 3M + 7%, but no less than LIBOR 3M + 5%
- Security package
  - Property and Equipment
  - Shares of major subsidiaries
  - Suretyships of operating subsidiaries

\* Subject to fulfillment of subsequent conditions

Debt repayment profile, \$ m



### Debt Restructuring Terms:

- Tenure
  - 4-year grace period\*
  - 3-year repayment
- Currency and Interest rate
  - Full conversion into rubles
  - CBR key rate + 1.5%\*, but no less than 8.75%
- Security package
  - Property and Equipment
  - Shares of major subsidiaries
  - Suretyships of operating subsidiaries

\* Subject to fulfillment of subsequent conditions

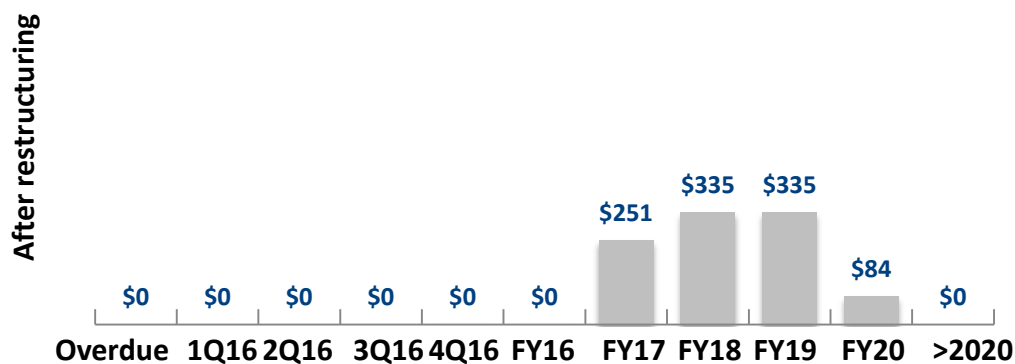
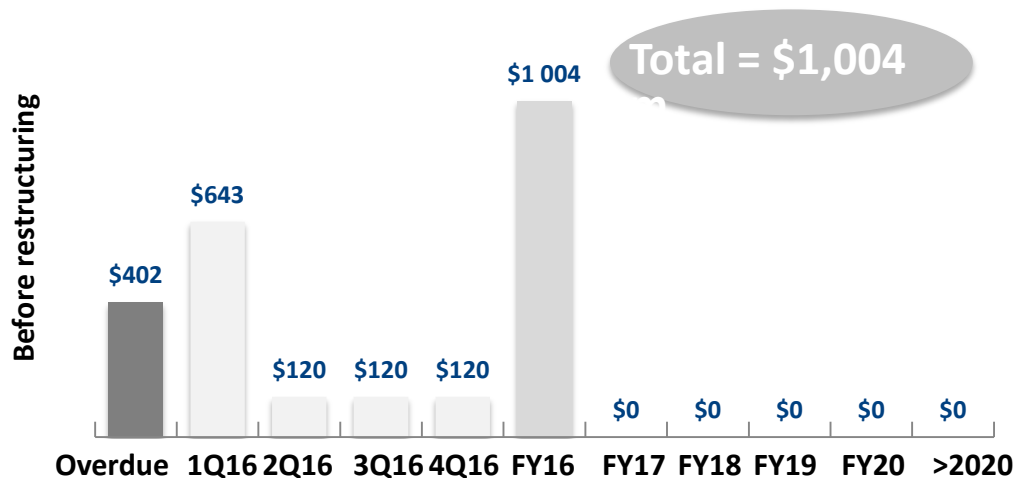


# Syndicated Loan

Restructuring terms being negotiated



Debt repayment profile, \$ m



## Debt Restructuring Terms:

- Tenure
  - 1-year grace period, extension of grace period up to 4 years under discussion
  - 4-year repayment
- Currency and Interest rate
  - All loans in USD
  - No more than Libor +5.75%
- Security package
  - Property and Equipment
  - Shares of major subsidiaries
  - Suretyships of operating subsidiaries

# Summary



- **Debt restructuring is extremely important for the future of the Company.**
- **Special Committee of independent directors unanimously recommends to approve related-party transactions based on an independent fairness opinion issued by Renaissance Capital.**
- **Majority of disinterested shareholder votes are required to approve the related-party transactions.**
- **Every shareholder`s vote counts!**

**If the deals are not approved by the EGM, not only certain terms may fail to come into force, but the restructuring at large might be adversely affected.**